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This remarkable, easy-tofollow book is a priceless guide to personalized leadership that elicits the best performance from your staff? and the Dne Minute Manager? teaches leaders the world renowned method of developing self-reliance in those they manage: Situational Leadership? II. From Leadership and the One Minute Manager? you?ll learn why tailoring management styles to individual employees is so important; why knowing when to delegate, support, or direct is critical; and how to identify the leadership style suited to a particular person. By consistently using Situational Leadership? II?s proven model and powerful techniques, leaders can develop and retain competent, committed employees. This remarkable, easy-to-follow book is a priceless guide to personalized leaders and the best best performance from your staff? and the best bottom line for any business, pratik, kubayat 33 Hello friends. 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Lets share with all and get knowledge from them. 21st July 2010 From India jai bakshi 27 Dear Partik, Thnx for sharing a good book, but have you taken approval form writer, becouse this book comes under copy right act. 22nd July 2010 From India, Delhi pratik kubavat 33 thanx all yeah it's really a motivating bool for all will upload chetan bhagat's - 3 mistakes of my life Keep reading 27th July 2010 From India, Ahmadabad If you are knowledgeable about any fact, resource or experience related to this topic - please add your views. 1. The One Minute Manager will reveal: "How people produce valuable result and feel good about themselves, the organization and the other people with whom they work." Confucius: "The essence of knowledge is, having it, to use it. 3. The Search "I am an autocratic manager" • "A bottom-line manager" • "Hard-nosed" • "Realistic" • "Profit minded" They whose interest is in PEOPLE • "I am a democratic manager" • "Participative" • "Considerate" • "Humanistic" TOUGH Manager Result and People are the same important Effective managers manager manager are partially effective! It's like being half a manager Result and People are the same important Effective managers manager. themselves and the people they work with and that both the organization and the people profit from their present. 7. People who feel good about themselves is a key to getting more done. 8. First Secret 9. The First Secret: One Minute Goal Setting What you"re doing What you"re supposed to do YOU YOUR BOSS \neq Always make it clear what our responsibilities are and what we are being held accountable for and what good performance looks like. This is the problem klik 10. The First Secret: One Minute Goal Setting one Minute Goal Setting is the first one and the foundation for One Minute Management Agreed What the goal is, what need to be done and what standard of good performance. Roger that ! CLEAR GOAL Recorded on no more than a single page of paper (250 words) and both have one copy of it. 11. Not all should be recorded. Only do One Minute Goal Setting on that 20% of your goals. Remember the 80-20 rule? That is 80% of your really important result will come from 20% of your goals. 12. Behavioral Terms? Behavioral be happening, 13. One Minute Goal Setting Summary 1. Agree on your goals, 2. See what good behavior looks like, 3. Write out each of your goals on a single sheet of paper using less than 250 words, 4. Read and re-read each goal, which requires only a minute or so each time you do it. 5. Take a minute every once in a while out of your day to look at your performance. 6. See whether or not your behavior matches your goals. 14. Second Secret: One Minute Praisings Catch people doing wrong catch people doing wrong their time catching people doing wrong catch people doing time catching people doing RIGHT. 16. Help people reach their full potential. Catch them doing something RIGHT. Praise must be given when you catch people doing right and perform well. That will make them feel pretty good. 17. How to deliver the Praise Praise at the very first opportunity Be sincere Show that you care and want him/her to prosper Look straight in the eye and tell him/her precisely what he/she did right. You don't have to try to catch people doing something right all the time. Just when new people first work here or when they begin a new project or responsibility. Because the manager and the employee have other ways of knowing when a job performance is "praise-worthy". You both can review the data in the information system. 19. One Minute Praisings Summary 1. Tell people what they did right - be specific. 4. Tell people how good you feel about what they did right, and how it helps the organization and the other people who work there. 5. Stop for a moment of silence to let them "feel" how good you feel. 6. Encourage them to do more of the same. 7. Shake hands or touch people in a way that makes it clear that you support their success in the organization. 20. Third Secret 21. The Third Secret right. But if they have all skills to do something right and yet they don't; Give them One Minute Reprimand. If people have been doing a job for some time and they know how to do it well, yet they make a mistake, it is the time to One Minute Reprimand takes turn. 23. Don"t attack him/her as a person, only his/her behavior. • Don"t gunnysack • Don"t "bombard" Do • When it sover, it sover, it sover. • Always do the 1st half and the 2nd half in sequence. • Do tell them that they are valuable and worthwhile. How to deliver the Reprimand Learn about the mistake first, then confirms the facts. Come in person. Tell him/her precisely what he/she did wrong. Tell him/her what you feel about it. 1st half of One Minute Reprimand 2nd half of One Minute Reprimand Reminds him/her how competent he/she is. Make sure that the only reason this reprimand happens is because you have so much respect for him/her. Make it clear that you do not welcome that same mistake again. Dos/Don"ts 24. One Minute Reprimands Summary 1. Tell people beforehand that you are going to let them know how they are doing and in no uncertain terms. The first half of the reprimand: 2. Reprimand people immediately. 3. Tell people what they did wrong – be specific. 4. Tell people what they did wrong – and in no uncertain terms. 5. Stop for a few seconds of uncomfortable silence to let them feel how you feel. The second half of reprimand: 6. Shake hands, or touch them in a way that lets them know you are honestly on their side. 7. Remind them but not of their performance in this situation. 9. Realize that when the reprimand is over, it so over, it so over, it so over. 25. The One Minute Manager's "Game Plan" 26. Sering presentasi menggunakan Powerpoint? Anda butuh pelatihan tentang tips and trick presentasi menggunakan Powerpoint yang menarik? Dapat membantu Anda untuk: Membuat presentasi menggunakan Powerpoint yang menarik? Dapat membantu Anda untuk: Membuat presentasi menggunakan Powerpoint yang menarik? Dapat membantu Anda untuk: Membuat presentasi menggunakan Powerpoint yang menarik? Dapat membantu Anda untuk: Membuat presentasi menggunakan Powerpoint yang menarik? Dapat membantu Anda untuk: Membuat presentasi menggunakan Powerpoint yang menarik? Dapat membantu Anda untuk: Membuat presentasi menggunakan Powerpoint yang menarik? Dapat membantu Anda untuk: Membuat presentasi menggunakan Powerpoint yang menarik? Dapat membantu Anda untuk: Membuat presentasi menggunakan Powerpoint yang menarik? Dapat membantu Anda untuk: Membuat presentasi menggunakan Powerpoint yang menarik? Dapat membantu Anda untuk: Membuat presentasi menggunakan buku/konsep/ide Meningkatkan skill powerpoint bagi pemula dan menengah Hubungi: samuel.satria@gmail.com 27. THANK YOU Summary and visualization by Samuel Satria Harja Jakarta, Indonesia Untuksemua manager, dancalon manager MencarikeseluruhduniasampaikeThamrin IngatceritaAngsadanTelurEmas Kejadiansehari-hari, bosdanbawahanbedapersepsi Bagaimanamelakukan One Minute Goal Setting Mendapatkananakbuahmelakukanpekerjaandenganbenaruntukmemberinyapujian Apa yang salahpadagambarini?

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